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**INAIR Website**

<http://inair.org>

**2005 Conference**  
March 17-18, 2005  
*DePauw University,  
Greencastle, Indiana*

March 30, 2005

Ms. Margie Thomas, CTC  
MAT Consulting  
4080 E 750 N  
Lebanon, IN 46052

Dear Margie,

I want to take this opportunity to express on behalf of the entire membership of the Indiana Association for Research our sincere thanks for your participation in our recent Annual Conference as the keynote speaker. During the balance of the conference a large number of people approached me with glowing comments about your presentation and how appropriate it was to the overall theme of the conference.

Of particular note were comments about your level of enthusiasm for our topic, your evident knowledge of the nature of our work, the kinds of personalities attracted to it, and your understanding of the constituencies we serve. As one of my colleagues put it, "A lot of conferences are like a lot of weddings. There's a sameness that causes them to run together into one giant amalgam. But this address and this conference [were] distinctive and a good use of my time."

By nature institutional researchers tend to be a skeptical lot, so I was very gratified – and I hope you are, too – with the positive and enthusiastic responses of our colleagues. If another group or organization is considering inviting you to lead a discussion or consultation, I would be more than happy to provide them with a most favorable recommendation of your skills.

Best regards,



William M. Tobin, Ed.D.  
President